

DIRECTOR OF BUSINESS DEVELOPMENT

MBA - Philadelphia, PA

Full Time

Do you want to build the future, where collaborative robots like Wall-E are a reality, and to solve the number one problem facing agriculture today? We're looking for a talented and ambitious MBA who is passionate about our mission, and excited to advance innovation in commercial robotics.

What you'll do:

- Assess industries for company's robotic platform, develop strategy, then implement
- Work directly with CEO and founding team in fundraising
- Travel to field test/showcase robots to large customers
- Get your hands-dirty in a fast-paced startup environment, where you'll learn by doing

We're looking for:

- Passion for our mission to make collaborative robots a reality, and an interest in building robotics businesses
- Interest in working on a breadth of problems
- Experience in sales/marketing, or in an industry such as investment banking, consulting, or VC/PE
- Recent MBA from a top-tier program, and outstanding educational credentials

Who we are:

We are a startup on a mission to solve the number one problem facing agriculture today, labor, by making robots like Wall-E a reality. We're doing this with our launch product, Burro, a robot that follows people and can record/retrace paths autonomously, relieving people of strenuous tasks which add little value, so that they can focus on more valuable work.

To apply, or to learn more:

Send an email to jointheteam@agrbt.com. Please include your resume and a few brief words on why you're interested.